



# Standard Certificate of Circulation

For the 12 issues distributed between 1 July 2007 and 30 June 2008

**Business  
Magazines**

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## Facilities Management Journal

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### Audit Report - Revised Data

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ABC issued a Standard Certificate based on a return of circulation submitted by the publisher: MPP Ltd

ABC has now audited the data and the following is incorporated in this audit report dated: 3 June 2009

The Duplication level has been amended from 0% to 3%.

### The Primary Market Sector for this publication is:

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Estate & Estate Management

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This certificate expires on 30 September 2009 unless ABC has issued a new certificate before that date.

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#### Issued by

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#### Certification Statement

This certificate was issued on 3 June 2009. The data included is derived from a return of circulation prepared by the publisher: MPP Ltd.

The Publisher has certified that the data has been reported in accordance with ABC reporting standards. If an audit or inspection reveals a material difference ABC will revise and re-issue the certificate together with an audit/inspection report detailing the changes. For details of audit or inspection reports issued or the reporting standards and procedures, please contact ABC.

ABC cannot accept responsibility for mistakes or omissions although every care is taken to ensure that the information is correct. This certificate is the **copyright** property of the Publisher and ABC.

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# Facilities Management Journal

Certificate of Average Net Circulation for the 12 issues distributed between 1 July 2007 and 30 June 2008

	Net Total	United Kingdom	Other Countries
<b>TOTAL AVERAGE NET CIRCULATION PER ISSUE</b>	<b>12,499</b>	<b>12,489</b>	<b>10</b>
Total Average Net Newstrade Sales Per Issue	-	-	-

## Analysis for the Audit issue cover dated May 2008 and distributed on 16 May 2008

	12,512	12,503	9
<b>Total Net Circulation</b>			
<b>Newstrade &amp; Other Single Copy Sales</b>	-	-	-
At Full Cover Prive/NTT	-	-	-
At a Lower Rate	-	-	-
<b>Paid and Controlled</b>	-	-	-
see terms of control on page 3. Sources for all addressees are less than 3 years old.			
At Full Rate	-	-	-
At Between 50% and 100% of Full Rate	-	-	-
At less than 50% of Full Rate	-	-	-
<b>Single Copy Subscription Sales</b>	<b>46</b>	<b>37</b>	<b>9</b>
At Full Rate	41	32	9
At Between 50% and 100% of Full Rate	5	5	-
At less than 50% of Full Rate	-	-	-
<b>Multiple Copy Subscription Sales</b>	-	-	-
At Full Rate	-	-	-
At Between 50% and 100% of Full Rate	-	-	-
At less than 50% of Full Rate	-	-	-
<b>Bulk Sales</b>	-	-	-
At Full Rate	-	-	-
At Between 50% and 100% of Full Rate	-	-	-
At less than 50% of Full Rate	-	-	-
<b>Society/Association/Organisation Circulation</b>	-	-	-
Paid Optional Single Copies	-	-	-
Unpaid Single copies (Written Requests)	-	-	-
Unpaid Single copies (Electronic Requests)	-	-	-
Unpaid Single copies (Telephone Requests)	-	-	-
Non-Optional single copies	-	-	-
<b>Controlled Free Circulation</b>	<b>12,466</b>	<b>12,466</b>	-
see terms of control on page 3. Sources for all addressees are less than 3 years old.			
Individual Written Requests	4,753	4,753	-
Individual Electronic Requests	1,571	1,571	-
Individual Telephone Requests	3,406	3,406	-
Company Written Requests	24	24	-
Company Electronic Requests	-	-	-
Company Telephone Requests	319	319	-
Non-requested by name	2,393	2,393	-
Non-requested by job title / function	-	-	-
<b>Non-Controlled Free Circulation</b>	-	-	-
By Name	-	-	-
Not by Name	-	-	-

**Duplication:** The level of duplication on the mailing list for the audit issue was: 3%

### Miscellaneous Data:

The Basic Cover Price for the audit issue was: Not Applicable

The United Kingdom Basic Annual Rates for Subscriptions for the audit issue were: £68.00

The Annual Other Countries Subscription Rates for the audit issue ranged between: £90.00 to £109.00

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## Society / Association / Organisation Circulation

None

## Controlled Circulation - Terms of Control in audit period

Directors of Facilities , Directors of Estates & Buildings, Facilities Managers, Estates Managers, Maintenance Managers, Property Service Managers, Service Managers, Contracts Managers, Energy Managers, Premises Managers and personnel working in estates or facilities departments in both the private and public sectors and those individuals responsible for the management of buildings and facilities and/or the purchasing and specifying of equipment, supplies and outsourced contract services.

## Age of source data for the Audit Issue

Category by Quantity	Total	0-1 yr	1-2 yrs	2-3 yrs
Total	10,073	3,829	3,267	2,977
Individual Requests	9,730	3,820	3,058	2,852
Company Requests	343	9	209	125
Category by percentage	Total	0-1 yr	1-2 yrs	2-3 yrs
Total	100.0	38.0	32.4	29.6
Individual Requests	96.6	37.9	30.4	28.3
Company Requests	3.4	0.1	2.1	1.2

## Actual Distribution Dates for issues distributed during the audit period

**Variations** for issues with a variance of more than 10% above (+) or below (-) the average net circulation

**Bulk Sales** for issues with Bulk Sales representing 10% or above of the circulation for that issue

Cover Date / ID	Distribution Date	Net Circ.	Variance %	Bulk Qty	Cover Date / ID	Distribution Date	Net Circ.	Variance %	Bulk Qty
July 2007	18-Jul-2007	12,497	-	-					
August 2007	15-Aug-2007	12,528	-	-					
September 2007	28-Sep-2007	12,516	-	-					
October 2007	17-Oct-2007	12,496	-	-					
November 2007	07-Nov-2007	12,497	-	-					
December 2007	05-Dec-2007	12,434	-	-					
January 2008	09-Jan-2008	12,505	-	-					
February 2008	15-Feb-2008	12,467	-	-					
March 2008	13-Mar-2008	12,510	-	-					
April 2008	23-Apr-2008	12,511	-	-					
May 2008	16-May-2008	12,512	-	-					
June 2008	16-Jun-2008	12,513	-	-					

## Other Bulk Distribution (Please note, these copies are NOT included in the circulation of any issue)

None